



Hossein Kamrani Sharif

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Circle**

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TECHNOLOGY SKILLS

- Web Design
- Shopify
- Digital Marketing
- Celebrate Cake Decorator
- SEO
- Shop In Instagram
- Web Design By WordPress
- instagram Marketing
- Facebook Marketing
- Microsoft Office
- Photoshop(Advanced)
- Hotel management
- barista
- Microsoft PowerPoint
- Microsoft(Advanced) Visio(Advanced)
- Access (intermediate)
- Outlook(Advanced)
- HTML
- Edit Film
- Excel (Advanced)

About me

Accomplished Sales&Marketing Manager well-versed in assessing risk, developing solutions and implementing positive changes to achieve sustainability and growth in challenging market conditions. Adept at building and strengthening business and customer relationships. Talented Chief Executive Officer experienced in Digital Market industry and able to learn new fields quickly. Proactive, resourceful and results-focused. Adept at understanding markets, key business decisions and financial operations

WORK EXPERIENCE

PRESENT



Marketing Manager

ALFARIS BUSINESS SETUP . United Arab Emirates . Dubai

2023

- Management & Design ERP and Accountant software.
- Management and Optimization SEO.
- Management Of Social Media, mail marketing, and influencer marketing.
- Manage Projects Within the marketing department.
- Developing and Maintaining Company Website.
- Evaluating and optimizing marketing and pricing strategies.
- Generating new business leads.
- Overseeing branding, advertising, and promotional campaigns.
- Keeping informed of marketing strategies and trends.
- Content Copywriting, Graphic Design and Video Editing.
- Report to CEO and General Manager.
- Scheduled social media posts and promptly responded to customer messages.
- Analyzed campaign performance
- Google Analytics Report

2022



Digital Marketing Manager

K1SO . United Arab Emirates . Dubai

2022

- Consultant For Channel Sales And Create Promotion In Online Sales
- Coordinated email newsletter campaigns to reach target audiences.
- Create Banner & Video For Ads
- Web Design (www.k1so.co)
- instagram And Facebook Ads
- Successfully managed multi-channel marketing campaigns to generate new leads.
- Conducted effective market research and CRM management to analyse customer data and build accurate profiles.
- Scheduled social media posts and promptly responded to customer messages.
- Analysed campaign performance, using result data to optimise strategies for future marketing projects.
- Conducted market research to assess potential demand and determine optimal characteristics for Product
- Checking sales reports and profit and loss extraction

PRESENT



Sales & Digital Marketing Manager

Bargojet . United Arab Emirates . Dubai

2022

- Proactively formulated future strategic objectives, including long-term portfolio projections and management plans, to achieve Result.
- Built productive relationships with industry partners and competitors to support strategic business objectives.
- Directed sell-off of excess inventory to retailers and liquidators to satisfy debts and allow for production retooling.
- Web Design And Process Design (www.bargojet.com)
- Follow-up and implementation in sales channels
- Register IPG And Develop In Web Site
- Instagram&Facebook Marketing And Advertise
- Collected customer and market feedback and reported information to company leadership.
- Hired and trained dedicated and high-achieving sales teams.

2021



Digital Marketing Manager

Crypto Currency . Iran. Tehran . tehran

2018

- Web Design And Facebook & Instagram Marketing
- Network installation and implementation
- Search for digital currency extraction machines
- Setting up and preparing a variety of digital currency extraction Convert different currencies
- Buy and sell Crypto currency
- Familiarity with the coin mining algorithm
- Design Platform For Exchange

CERTIFICATE

Celebrate Cake Decorator . 2022
Cake Artist .

Digital Marketing Management . 2022
Mojtame Fani Tehran .

Hotel Management . 2022
Mojtame fani Tehran .

Coffe Shop Management . 2022
Mojtameh Fani Tehran .

Barista . 2022
Mojtameh Fani Tehran .

organizational behavior . 2017
irancell .

Telesales . 2018
Shatelmoblie .

Project Management(PMBOK) . 2018
Shatel Mobile .

Principles and techniques of negotiation . 2019 shatel .

ICDL . 2008
Mojtama Fanni Tehran . IRAN

Network + . 2009
Mojtame Fanni Tehran . IRAN

LANGUAGE SKILLS

English Intermediate
Turkish Pre intermediate

Hossein Kamrani

2021



Sales Support Manager & Marketing Manager
Shatel Mobile . Iran. Tehran . Tehran

2016

Processed About 100 customer orders daily using CRM&POS.
Produced competitive official sales quotations in line with agreed customer pricing policies.
Generated and shared weekly sales reports and balances with Sales team.
Online registration and delivery process to end user
Design process in POS(point of sales) and CRM
Monitor and support call centre of sales Monitor and Support all promotions related to sales operation and dealers
Monitor and support FMC project
Monitor and support TDD project
support and manage Telemarketing Team
Create Promotion For Sales And Marketing

2016

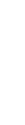


Supervisor of sales operations
Irancell . Iran. Tehran . Tehran

2014

Fielded inquires from customers, answered questions and promoted available services.
Compiled transport data and created reports for management review and decision-making.
Monitor and support Auction portal
Monitor and support call centre of sales
Support all promotions related to sales operation and dealers
Create reports based on manger's request Manage end-to-end
Support VIP requests Dealer portal and dealer action monitoring Update dealer information in website
Coordinate WIMAX installation and re installation
Allocate CPE to customer order
Support the customers based on their complain
Create reports based on manger requests VIP support

2014



Web Designer And Digital Marketing Manager
pazand . Iran. Tehran . Tehran

2011

Webshop design by WordPress (pazandshop.ir)
search engine optimizer
advertise to google
Increased web traffic by 20% by enhancing keyword research and optimising content.
Strengthened SEO to improve website ranking by over 21000 In Iran.
Grew online social media presence with comprehensive content plan and online contest strategy.

2011



Network Support Engineer
University Of Beheshti . Iran. Tehran .
Tehran

2007

Supported Network to ensure that Type maintenance procedures, tools and configurations reflected current best practice.
Maintained and supported Network infrastructure and platforms.
Provided smooth communications by configuring LAN technology, wireless access points and controllers.
Configured routers, switches, firewalls, wireless controllers, access points and type communication hardware to deploy and manage LAN, WAN and wireless networks.
Support Network And Support Hardware & Software
Running Networking Hardware

EDUCATION



Anformatik Iran Associate -Engineering (Computer/ Hardware and Software) 2005 - 2008
Information Technology



tabarestan Bachelor(BSc/BA) -Engineering (Computer/ Hardware and Software) 2012 - 2014
Software Engineer